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1994 COMMUNITY EVENT MARKETING / MARLBORO MUSIC
VENDOR CONTRACT REQUEST FORM

DATE: January 12, 1994 SUBMITTED BY: JOSE FONTANEZ

NEW VENDOR: _____ RENEWED VENDOR: X

PRINCIPAL: MR. FRED JONES

TITLE: PRESIDENT

VENDOR NAME: SUMMITT MANAGEMENT CORP.

VENDOR ADDRESS: 555 BEALE STREET
MEMPHIS TENNESSEE 38103

BRAND: MARLBORO _____ BENSON & HEDGES X

PROGRAM TITLE: Benson & Hedges Blues AND RHYTHM

CONTRACT TIME FRAME: STARTS JAN. 94 ENDS NOV. 94

DESCRIPTION OF VENDOR SERVICES

Please Review Attached Revised 1993
Contract Agreement. We need to
include information listed in PARAGRAPH
4^A OF REVISED AGREEMENT DATED April 7, 1993,
which replaces the information on original
Agreement. (PARAGRAPH 4) ALSO Please Review
AND include Additional points for Booking of Talent.

VENDOR FEE PAYMENT AND TERMS: TOTAL \$15,000 PAYABLE
IN THREE PAYMENTS OF \$5,000 (See Contract Attached For Terms)
EXPENSE REIMBURSEMENT CAP.: \$5,000

OPERATING BUDGET: \$150,000 TALENT / \$10,000 Production Time = 220,000
BUDGET ADVANCES: YES, Upon Submission of Invoices

DRAFT: X FINAL: _____

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